GOIZUETA PHD PROGRAM HANDBOOK

GBS PhD Program Office
ACADEMIC YEAR 2019-2020
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Purpose & Goals
The PhD program in business at Goizueta Business School prepares students for academic careers in business at research institutions. The full-time, five-year program includes coursework in core and specialized areas, including research methodology and statistical analysis, mentoring relationships for research and teaching, as well as independent research and professional development components. The program of rigorous study is designed to prepare highly qualified candidates for careers in research and teaching in five areas of study, which are described in the next section.

While the PhD program in business is delivered by the Goizueta Business School (GBS), it is important to know that it is a degree program of the Laney Graduate School (LGS). Therefore, most policies and requirements are dictated by LGS with some specific and additional GBS requirements. Students and faculty should also consult the LGS Handbook for more details on policies and procedures.

Program Office Structure
The PhD program in business is managed by a current staff of three in the roles of Associate Dean (also known as the Director of Graduate Studies or DGS by LGS standards), the Director of Admissions & Student Services (also known as the Program Administrator or PA by LGS standards), and an administrative professional.
Areas of Study

Accounting
The doctoral program in Accounting examines the production and use of financial information through the lens of theories adapted from the social sciences, especially economics and psychology. Students will gain expertise in microeconomics, psychology, and/or other foundational disciplines in the social sciences, as well as statistics, research methods, and accounting research.

Finance
The Finance doctoral program examines issues such as portfolio selection, risk analysis, and contingent-claim pricing on capital budgeting and money management based on both developments of theory and on empirical tests of hypotheses that are made feasible by a large and increasingly accessible body of relevant data. The doctoral program in Finance is designed to provide students with a strong course background in economics, statistics, and mathematics.

Information Systems and Operations Management
Information is a core concept in business, and information systems embody the essential processes that transmit, translate, and transform information within and between businesses. The IS track focuses on these phenomena from the standpoint of management practice, enterprise opportunity, and market possibilities. Operations Management is a central business function that is concerned with the effective management of developing new products and services, as well as the logistics operations of production and distribution. Research in this area covers a wide array of topics and builds upon a variety of disciplines including Economics, Statistics, Psychology, and Operations Research.

Marketing
The PhD Marketing program balances solid grounding in the fundamentals of marketing with the flexibility to customize according to individual student interests. Students take required courses on substantive research as well as the tools for conducting research, in addition to electives from any number of Emory University's other programs.

Organization and Management
We live in a society where organizations are the engines of technology and social innovation, the foundations of careers, and the bases of social diversity. The study of organizations is at the cutting edge of the social sciences — a multi-disciplinary endeavor that draws on psychology, sociology, political science, and economics. The Organization & Management (O&M) program prepares students for research and teaching careers in organization theory/economic sociology (“macro” track) and organizational behavior (“micro” track).
Requirements to Degree

Requirements for the PhD include specific coursework, ethics training, teaching training, and completion of one or more summer research papers and a dissertation, in addition to other requirements. These requirements are summarized in this section. The PhD is normally completed in a 5-year period. The chart immediately below summarizes a typical student’s expected progress, including key deadlines. Courses and other requirements are explained in more detail in this Handbook.

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<th>FALL</th>
<th>SPRING</th>
<th>SUMMER</th>
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<tbody>
<tr>
<td>1st YEAR</td>
<td>Core/Area Coursework BUS 701</td>
<td>Core/Area Coursework</td>
<td>Summer research paper</td>
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<td>2nd YEAR</td>
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<td>Core/Area Coursework</td>
<td>Summer research paper Comprehensive exams (ISOM, Finance)</td>
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<td>3rd YEAR</td>
<td>Dissertation proposal Preliminary exams (ACT, MKT, OAM) TATT 605 (Fall or Spring)</td>
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<td>4th YEAR</td>
<td>Dissertation proposal Candidacy by Sept. 15 TATT 610 (Fall or Spring)</td>
<td><strong>Defend dissertation proposal by March 15</strong> Dissertation research BUS 704</td>
<td>Dissertation research</td>
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<td>5th YEAR</td>
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I. Residence and Registration Requirements

Full-time students must enroll for a minimum of nine (9) credit hours each semester to fulfill residence requirements. Students must accumulate a minimum of 54 hours in course or seminar work at the 500 level or above to achieve candidacy (see below). Students enter "tuition paid" status, which indicates that students will only be charged student fees no matter what they register for, once they complete 54 hours. In order to keep using Emory's facilities, such as the library, computer center, or PE Center, a student must be registered for course work. Courses must be taken for letter grades, and a B average (GPA = 3.0) must be maintained.

In addition to formal coursework, all students receiving stipends are required to perform approximately 10 hours per week of either research assistance or teaching assistance for a faculty member each semester. RA/TA assignments are discussed in greater detail below.
Students who receive a stipend are expected to devote themselves full time to their studies, and not take outside employment. The terms of a merit award made by LGS may prevent a student from gaining employment. Thus, before accepting employment concurrently with receipt of a stipend, a student should consult with his/her Director of Graduate Studies.

II. English Language Assessment

All degree-seeking students, regardless of citizenship status or educational background, whose first language is other than English must take the LGS English Language Proficiency Test or receive an exemption from the ELSP testing director before registering for degree classes or participating in TATTO. This assessment is not used in the admissions process, but for teaching recommendations and placement of students who need English language support.

III. Advisor

Building relationships with faculty mentors is part of successfully completing the doctoral program. The Area Doctoral Coordinator will assign each student a faculty advisor upon arrival on campus. Students can request a different advisor as their work progresses. This typically occurs as students begin to develop their dissertation topic, but can occur earlier if the students’ research interests change. Once the student has developed a dissertation topic, the dissertation chair typically becomes the student’s advisor.

Advisors are expected to maintain regular contact with their advisees even if the advisor is on leave; to provide comments on papers/dissertations in a timely manner; to participate in creating and evaluating comprehensive or prelim exams; and to otherwise assure that their advisees make good progress in the program.

IV. Required Courses

Students must take

- Three to four Area-specific research seminars (varies by Area, see Appendix D)
- Seven to nine Core Theory and Methods courses (varies by Area, see Appendix D)
- Jones Ethics Program courses (JPE 600, four sections of JPE 610, sessions embedded in BUS 701)
- Master teaching seminar (BUS 704)
- Teaching training seminars (TATT 600, 605, 610)

V. Summer Research Paper(s)

All areas require students to complete a research proposal or paper during the summers of their first and second years in the program, either as part of a course, part of preliminary exams, or as a stand-alone requirement. Specific requirements vary across the Areas—see Appendix D for details. In general, students will present their research papers to the faculty as part of the evaluation process during the fall term following the requirement.
VI. Comprehensive/Preliminary Examination
All areas require completion of a comprehensive exam or preliminary exam. Finance and ISOM require a comprehensive exam be taken and passed in summer after the second year. This exam tests that the student has achieved satisfactory knowledge of coursework materials. Accounting, Marketing, and Organization & Management require a preliminary exam that is tailored to the student’s chosen area of research. This exam includes oral presentation of the student’s second-year summer paper plus additional components and is administered in late summer of the second year or early fall of the third year. See Appendix D for details by Area.

VII. Teaching Instruction and Mentoring
All students must complete teaching training. The training consists of coursework, including the Graduate School’s Teacher Assistant and Teacher Training Opportunities (TATTO) program and Goizueta’s Master teaching seminar (BUS 704). As is explained in more detail in another section, the TATTO program provides students with classroom experience with a teaching mentor.

VIII. Admission to Candidacy
Candidacy status is an indication that a doctoral student has developed sufficient mastery of a discipline to conduct original research in his or her field. The student should submit an application for candidacy immediately upon the successful completion of the requirements above, with the exception of TATT 610 and JPE 610, which can be completed after candidacy is achieved. Candidacy must be achieved by September 15th at the start of the fourth year. Students who do not achieve candidacy by this date will be placed on academic probation, will not be eligible for PDS funds, and will forfeit financial support until candidacy is achieved.

IX. The Dissertation Proposal
Starting the Process
In beginning the dissertation process, the student should identify a dissertation advisor and committee chair. The chair should be an Emory Graduate Faculty member from the student’s Area of specialization. If the chair of the committee is not a tenured faculty member from the student’s Area, the committee composition must include at least one tenured faculty member from the student’s Area and the committee must be approved by the Doctoral Area Coordinator. If a student chooses to have co-chairs, both co-chairs must be Emory graduate faculty members, and at least one co-chair must belong to the student’s Area. Identification of a chair typically occurs during the student’s third year. Note that it is the student’s responsibility to find an appropriate chair in a timely manner. After the student selects a topic and makes an initial assessment of the viability of the research, the student works in consultation with the chair to develop a dissertation proposal.

The Committee
The student selects a dissertation committee in consultation with the dissertation advisor. The doctoral dissertation committee must be comprised of at least three Emory Graduate Faculty
members. Committee members may be drawn from the faculty of the Business School or other
departments of Emory University, with at least one member drawn from outside the student's
Area. Faculty members from outside Emory can be included on the committee only if the
Director of Graduate Studies and the LGS Dean approve. See below. The dissertation
committee cannot exceed six members.

External Committee Member
If the student wishes to have a faculty member from outside Emory included on the
dissertation committee, the external member must be approved by the dissertation advisor,
the DGS, and the Dean of LGS. After the dissertation advisor has approved the outside
member, the student should provide the Director of Graduate Studies with the following
information: (a) a message stating that the advisor has approved this request; (b) a summary
paragraph describing the dissertation project; (c) a paragraph explaining how this external
member will contribute to the project; (d) a listing of committee members, and (e) a recent CV
for the external member. If the DGS approves of the external member, he or she will then
request approval of this appointment from the Dean of LGS.

Committee Approval
GBS requires students to obtain approval of their committee before the dissertation proposal.
Do so by submitting a one-page summary of the logic behind the committee composition to the
Director of Graduate Studies. In the event of a change in the committee between the proposal
and the defense of the dissertation, the one-page summary must be updated and resubmitted
to the Director of Graduate Studies for re-approval. In the event that a committee member
leaves Emory before the final dissertation defense, students should consult with their advisor
and the Director of Graduate Studies for guidance on how to proceed with the composition of
their committee. This is to ensure that the student has the support and guidance needed to
complete the dissertation project.

The Dissertation Proposal
The dissertation proposal generally consists of a Literature Review and a Research Plan. The
Literature Review should (a) be a comprehensive review of the student’s area of research, (b)
identify limitations in this body of research, and (c) describe how the student’s research can
contribute to the relevant field of business. The Research Plan should demonstrate the
feasibility of the project. It should contain detailed information on (a) the research question,
(b) sample size and selection methods, (c) method of data collection, including drafts of survey
instruments, if applicable, (d) method of analysis, and (e) timeline for phases of the project.
Some projects may require preliminary or pilot results to demonstrate feasibility. The proposal
should further specify if the format for the dissertation is to be the traditional thesis format or a
3-paper format (see dissertation section below for more detail on these formats).

Dissertation Proposal Defense
In consultation with the dissertation advisor, the student will schedule a dissertation proposal
defense and make the proposal available to committee members at least 10 days before the
scheduled defense. Ten days prior to the scheduled defense, the student will also notify the PhD Program Office of the defense timing and location and provide an electronic copy of the paper. The PhD Program Office will invite other GBS faculty.

At the defense, the student will provide a brief presentation to explain and defend the proposal. All members of the committee must be present at the proposal defense, either in person or by synchronous remote access. The dissertation committee will evaluate whether the proposal is feasible, whether the dissertation will make a meaningful contribution to the relevant literature, and whether the student is capable of completing the dissertation. Other faculty (but not students) may be present at the evaluation. When the proposal is judged to be satisfactory, the committee notifies the Director of Graduate Studies by providing a copy of the proposal and of the “Candidacy Signature Form” and the “Dissertation Committee Signature Form” signed by the committee.

Dissertation Proposal Defense Deadline

The dissertation proposal must be successfully defended by March 15 of the student’s fourth year. Students who do not meet this deadline will be placed on academic probation, will not be eligible for PDS funds, and their stipends will be suspended.

Human Subjects

If the proposed research requires data collection with human subjects, the student must receive approval from the Emory Institutional Review Board (IRB) before recruiting participants or collecting data. Students must first obtain certification for working with human subjects by taking the online exam through the IRB website. Certification of the student and the student’s advisor are required before the student submits an application to the IRB. Once the student is certified, the IRB application is filled out on-line at the e-IRB site. The faculty advisor will review the application. The IRB approval process can take up to six weeks, so students should prepare their application well in advance of beginning the research.

X. Completing the Dissertation

Dissertation Format and Style

Students can use either the traditional book format or a set of three related essays for the dissertation. The former investigates a fairly well-defined question or area of study over several distinct but related dissertation chapters. The second option bundles three essays on related topics into a dissertation. If students choose the essay option, at least one of the essays must be sole-authored. Two (rather than three) essays can be sufficient for a dissertation only if both essays are sole-authored. Finally, for all co-authored essays, the student needs to be the primary author. This implies that a paper co-authored by two students can be used as an essay in the dissertation of the student who is the primary author, but not in the dissertation of the other student.
LGS has strict requirements for dissertation style and preparation. Please see http://www.gs.emory.edu/academics/policies/completion.html and navigate to “Submit” for these requirements.

Dissertation Progress
Keeping in close contact with the dissertation advisor during the dissertation process is essential to timely completion of the program. Students should submit outlines or drafts of chapters to their chair and possibly other committee members for review. Drafts typically go first to the dissertation chair and chairs can coordinate with other committee members in reviewing early drafts.

Dissertation Defense
In consultation with the dissertation chair, the student will schedule an oral defense of the dissertation and make the dissertation available to committee members at least 10 days before the scheduled defense. Ten days prior to the scheduled defense, the student will also notify the PhD Program Office of the defense timing and location and will provide an electronic copy of the dissertation. The PhD Program Office will invite other GBS faculty.

The student will present the dissertation in a seminar to which GBS faculty are invited. All members of the committee must be present at the dissertation defense, either in person or by synchronous remote access. The dissertation committee will evaluate whether the dissertation is acceptable. All committee members must agree. This agreement is evidenced by committee members’ signatures on the Report of Completion of Requirements for Doctoral Degree and on the dissertation signature page.

Students are strongly encouraged to complete their dissertation in their fifth year of study, or, if necessary, the sixth year. LGS allows up to seven years for the completion of the PhD. Under special circumstances, LGS may grant one or two one-year extensions. Students seeking extensions should submit their request to the Director of Graduate Studies.

Students are not allowed to propose and defend their dissertation during the same academic term.

XI. Application for the PhD Degree
The Application for Degree should be submitted during the semester in which the student anticipates receiving the degree. Students must be registered during the semester that they expect to receive their degree. The deadline for submitting the application is early in the semester and if the deadline is missed, a late fee will be assessed.

The deadline for Electronic Theses and Dissertations (ETC) submission is about five weeks before the end of the term. The Report of Completion of Requirements for Doctoral Degree is submitted at the same time. For a schedule of deadlines for all paperwork that must be
submitted to the Graduate School, please see the Academic Calendar published by LGS. The student and advisor must work together to meet the guidelines and deadlines set by LGS.

Enrollment

Academic Advising / Course Selection
Students will be required to meet with their advisor (who should have expertise in the student’s chosen subject area) and the Area’s Doctoral Coordinator to put together a curriculum plan for the first two years of the doctoral program. Any subsequent changes to the approved curriculum plan must be approved by both the student’s advisor and the Area’s Doctoral Coordinator. Any changes in advisor must be approved by the Area’s Doctoral Coordinator. The two-year course plan must be approved by the student’s advisor and submitted to the PhD Program Office for DGS approval by December 1 of their first fall term.

Credit Hour Load
Students take at least nine credit hours per term in order to maintain their tuition scholarship.

How to Check Your Enrollment in OPUS
1. Go to www.opus.emory.edu.
2. Log in using your Emory network user name & password.
3. Your personal Student Center home page will automatically open.
4. Under the Academics tab, click on “My Academics”.
5. Choose “My Class Schedule” and the appropriate term to review your enrollment.

Course Enrollment and Research Contracts Each Term
In addition to the two year course plan, every third, fourth, and fifth year student will submit a spring Term Research Contract in mid-January, a summer research contract by the end of May, and a fall research contract by mid-August, specifying three benchmarks for evaluation of research progress to be achieved in the spring, summer, and fall terms, respectively. Satisfactory/Unsatisfactory grades for research credits will be awarded based on a comparison of the benchmarks in the research contracts and actual accomplishments. These course and research contracts will be forwarded to the PhD Program Office.

Registration

Cross-Registration Procedure – Emory Classes
The procedure for registering for electives offered by other (non-Business) departments at Emory involves three quick steps:
1. Please make sure your faculty advisor or Area Doctoral Coordinator approves of your elective choice.
2. Please contact the professor offering the course to make sure s/he is okay with you taking the course. Most professors are very pleased to have GBS students, but it is
important to check with them prior to registration, especially if there are limits on class size.

3. After steps 1 and 2 are complete, please forward the faculty’s approval email to the PhD Program Office. The PhD Program Office will contact the department program manager and get you enrolled in the course.

Cross-Registration Procedure – ARCHE
(Atlanta Regional Consortium for Higher Education)
Emory participates in the Atlanta Regional Consortium for Higher Education (ARCHE) cross-registration agreement. Students may take courses on a “space available” basis at member institutions if the course is not being offered concurrently at the home institution. Students should note that cross-registration is allowed only during fall and spring semesters.

Before cross-registering, graduate students must obtain permission from their advisors. Many participating schools require certain immunizations before cross-registering. Students will be required to produce copies of immunization records before cross-registering at other schools. Students who are unable to produce proof of immunization will not be allowed to cross-register.

All immunization records that are filed with Student Health Services during orientation will be sent to the institution where students are requesting enrollment. This is a mandatory step in enrolling in an ARCHE course.

**Students may request enrollment in no more than one course per term through ARCHE.**

Goizueta students must register by deadlines to complete and submit the cross-registration form to the PhD Program Office.

Application: [http://registrar.emory.edu/Students/arche.html](http://registrar.emory.edu/Students/arche.html).

Course Waivers
LGS and GBS have agreed on the following policy for waiving core curriculum requirements: a student who has studied the same material at the same depth and breadth as that covered in a required course may petition for a waiver of the course. The petition must be accompanied by documentation of the successful completion of the substitute course, such as a syllabus and transcript for the course, or successful completion of the final exam for the course being waived, or independent work with the Graduate School faculty teaching the course being waived and that instructor's certification of the successful completion of the work. The petition must be approved by the Doctoral Area Coordinator in the student's area and by the Director of Graduate Studies prior to the student reaching candidacy.
Directed Study - BUS 797R

Course Description: Research in fields of special interest or supervised study covering areas not specifically included in existing courses may be undertaken under the direction of a graduate (tenured or tenure-track) faculty member with the consent of the Director of Graduate Studies.

Enrollment Procedure:

1. A student planning to enroll in BUS 797R must seek the sponsorship of a graduate (tenured or tenure-track) faculty member by discussing with him or her the parameters of the research and / or study that would be done by the student and the basis on which the student’s performance will be evaluated. The content of a BUS 797R must not duplicate content available in existing courses. The student will need to complete the Directed Study form available on the shared BOX site, sign it, and obtain the signatures of the sponsoring faculty member and the Director of Graduate Studies.

3. By signing the form, the sponsoring faculty member (i) indicates approval of the proposed directed research / study, (ii) agrees to advise the student during the course of the research / study, and (iii) agrees to award a grade upon the completion of the course. Conducting the research / study is the student’s responsibility.

4. The student should forward the completed and signed form to the Doctoral Program Director for registration in the 797R Directed Study course.

5. Each BUS 797R-accepted proposal bearing the signatures of the student, the sponsoring faculty member, and the DGS becomes a part of the student’s file.

RA/TA Assignments

All students receiving stipends are required to perform approximately 10 hours per week of either research assistance or teaching assistance for a faculty member each semester. The RA/TA work is not directly compensated, but it is a condition of receipt of the student’s stipend. This work should be formative in nature – that is, it should teach the student relevant teaching and research skills – while also being helpful to the faculty member.

The Area Doctoral Coordinator will make RA and TA assignments at the beginning of the semester, attempting to match student and faculty preferences as well as faculty demand for assistance. Students should be assigned as RAs (rather than TAs) if at all possible except when they are satisfying their Teaching Assistantship (TATT 605) or Teaching Associateship (TATT 610) requirements (described below), during which time they will serve as TAs. TA assignments outside the requirements for the TATTO Teaching Assistantship or Teaching Associateship must be approved by the Associate Dean of the Doctoral Program.

Each faculty member supervising a student’s RA/TA work will participate in the student’s annual performance evaluation and provide input on his or her satisfaction with the student’s performance in these tasks.
Learning to Teach: TATTO (Teaching Assistant Training and Teaching Opportunity)

LGS sponsors a Teaching Assistant Training and Teaching Opportunity (TATTO) program for graduate students. All PhD students are expected to participate in TATTO. Students are required to have two one-semester teaching experiences that build upon one another, as described below. TAs work up to 10-12 hours per week on average. TA assignments are made by the Area Doctoral Coordinator and DGS with the goal of matching requests by faculty and graduate students. TATTO assignments will be recorded in Term Research Contracts that each student must complete prior to the beginning of teach term.

The TATTO program has the following structure:

1. Training Workshop (TATT 600): Late August of second year, organized by LGS. The first assignment of the program is attendance at a training workshop in the summer prior to the second year in graduate school (exceptions may be made to delay attendance for a year). The workshop will normally last for two days prior to the week in which fall semester begins. After completing the workshop, students are expected to complete several types of teaching assignments. These assignments dovetail with the additional teacher training/mentoring offered by GBS.

2. Teaching Assistantship (TATT 605): After taking TATT 600, students act as a Teaching Assistant (TA) for at least one semester during their third year in the program (they are assigned as Research Assistants (RA) the other semesters). During this semester, students assist a faculty member in the teaching of a course. TA responsibilities may include attending class, assisting students, writing examination questions, grading exams or papers and leading discussions or labs.

3. Teaching Seminar (BUS 704): In spring of the fourth year, students take BUS 704. This course provides students with opportunities to discuss the context of teaching, characteristics of good teachers, diversity in the classroom, problems of instruction, and issues of evaluation. In addition, students develop substantive and non-substantive goals, as well as lecture and discussion materials, assignments, and exam questions.

4. Teaching Associateship (TATT 610): After students have completed the TATT 605 and BUS 704 requirements (typically during the fourth year or sometimes spring of the third year), the student completes a Teaching Associateship. The TATT 610 Teaching Associateship involves many of the same duties as the Teaching Assistantship in BUS 604; however, the student can be expected to work more independently and perhaps supervise other teaching assistants and/or graders. In addition, the TATTO program specifies that the student should give at least one guest lecture. A faculty member (typically the instructor for the course) should guide, observe and evaluate the student's teaching performance. At the end of the term, the evaluator will record his/her evaluation, review it with the student, and provide a copy to the PhD Program Office. Doctoral students may request students' evaluations of their classroom performance by requesting it from the GBS instructional technology team.
NOTE: Students who are doing a Teaching Associateship for a second time are not required to register for TATT 610, but they may wish to ask for student evaluations of their teaching to include in their portfolios.

IMPORTANT: Students MUST register for the appropriate TATT classes to fulfill LGS requirements. Those doing the Teaching Assistantship should register for TATT 605 (a two credit course graded S/U), while those doing the Teaching Associateship should register for TATT 610 (also a two credit course graded S/U). Failure to register will affect the student’s status. Students must also include this course in the relevant Term Research Contract.

Jones Program in Ethics
All students are required to participate in the Jones Program in Ethics of LGS. More information can be found here: [www.gs.emory.edu/professional-development/jpe/index.html](http://www.gs.emory.edu/professional-development/jpe/index.html).

The program consists of three elements. Completion of elements (1) and (2) is required for candidacy. Completion of all elements is required for graduation. The elements are:

1. JPE 600 – A six hour core course offered through LGS in collaboration with the Center for Ethics. Participation in this course will be recorded on your transcript.
2. BUS 701 – Survey of Research Methods. This course, offered in first year fall term, will provide six hours of program-based ethics material as required from LGS.
3. JPE 610 – You are required to take a minimum of four educational sessions (workshops, training sessions, or lectures) sponsored by LGS of your own choosing. Students will register for these sessions individually and participation will be recorded on the student’s transcript. A LGS listserv email will be sent with announcements of schedule / offerings.

Continuance and Academic Performance

Graduate School Continuance and Academic Probation
LGS sets the minimum standards a student must meet for satisfactory academic performance. Programs may establish more stringent standards. LGS defines unsatisfactory academic performance as follows:

- A GPA in any semester of less than 2.7,
- Receipt of a grade of F or U in any course,
- Receipt of two or more incompletes in a semester.

A student whose academic performance is deemed unsatisfactory will be placed on probation for one semester. During the probationary semester, the student must receive no failing grades, must reduce the number of incompletes on his or her record to one, and must attain a cumulative GPA of at least 2.7. During the probation, the student will not be allowed to take
incompletes in any courses without permission from LGS. A student who fails to meet the above conditions will be placed on probation for a second semester. LGS will terminate a student who merits a third consecutive probationary semester unless the program provides written justification for the student’s continuation and LGS grants approval.

Any student who meets the conditions of probation described above will be reinstated to good standing. The reinstatement happens automatically and the student will not be notified of the action. The Director of Graduate Studies or the Program Director should discuss with the student the terms and conditions of probation and of reinstatement to good standing. The probationary status is not limited to students enrolled in coursework. If students are not making satisfactory research progress, they will be assigned a grade of “unsatisfactory”. This will place the student on academic probation. Once on probation, a student must make improvements in their research progress or risk going on probation for a second semester. If they get a second grade of “unsatisfactory”, they are placed on a second probationary period and will be terminated by the LGS unless the program intervenes.

For more information regarding Academic Performance, please refer to the LGS Handbook, which can be found under Requirements, Policies, and Procedures: http://gs.emory.edu/handbook/.

Cumulative GPA Below 3.0
If a student’s cumulative GPA falls below 3.0 s/he will immediately be placed on academic probation by GBS. Failing to accomplish a 3.0 or higher GPA at the end of the following semester is justification for dismissal. Accomplishing a minimum cumulative GPA of 3.0 will end the term of probation.

B- Grade in any Business School Course
If a student receives a B- in a Business School four credit hour course s/he will immediately be placed on academic probation by LGS. A second B- in a Business School course is justification for dismissal.

If a student receives a B- in two separate Business School two credit hour courses, s/he will immediately be placed on academic probation by LGS. Students who earn a B- in any two or four hour credit Business School courses while on academic probation are subject to dismissal from the program. Students on academic probation do not have access to their support accounts or other University funding during the term of probation. See the section on PhD Support Accounts for more information.

Annual Assessment
Each doctoral student will be evaluated at least annually on how well s/he is developing and demonstrating the ability to independently do high-quality research. Indicators of this may include (but are not limited to) performance in the following categories:

1. Coursework
2. First- and second year summer paper(s)
3. Comprehensive exam
4. Progress on Dissertation
5. Participation in seminars
6. Independent research
7. Research with faculty
8. Presentations at leading academic conferences
9. Publications & submissions to leading journals
10. Other professional development activities

Incomplete Work
Course work should be completed within the semester of registration. Faculty members should take care to assign work that can reasonably be completed within the semester and students should strive to complete all work during the semester. On rare occasions, when assigned work cannot be completed in the semester of registration, the instructor assigns a grade of “I” (incomplete), and then changes the grade to the earned grade when work is completed. **However, if the work is not completed and the grade changed within one calendar year, the grade automatically changes from “I” to “F”.** At this point, the grade can only be changed by the instructor petitioning LGS with compelling reasons.

Funding
Your Personal Student Financial Accounts
You can check the status of your Student Financial Accounts through the OPUS system.
1. Go to> [www.opus.emory.edu](http://www.opus.emory.edu)
2. Log in using your Emory network user name & password
3. Will automatically open to your personal Student Center home page
4. Under Finances tab, click on “Billing/Account Inquiry”

Should you have questions about your account, please contact:
Student Financial Services – student.financials@emory.edu OR call 727-6095.

Grants and Fellowships
If you receive a grant or fellowship from an outside funding source which includes a stipend component, GBS will continue up to 50% of your internal stipend until the sum of your internal and external stipends reaches an annual maximum of $40,000. If you receive a grant from an outside funding source which includes a research / travel support component, GBS will continue up to 50% of your internally awarded research / travel support until the sum of internally and externally awarded research / travel support reaches an annual maximum of $5,000.
Student Health Insurance
GBS offers all PhD students paid health, vision, and dental insurance coverage. Health and dental insurance will be offered through Emory’s student health plan and vision insurance is offered through an independent provider. Dependents can be added at the student's expense. Insurance coverage will continue in subsequent years, as long you remain in good standing and are receiving a stipend. Students who have insurance through spouses, significant others or parents may decline this insurance assuming the coverage is comparable to Emory's plan.

GBS PhD Support Accounts
GBS will make available to each student making satisfactory progress towards the PhD a total support budget of $1000 per the first five years in the program. The purpose of these funds is to support students' research and professional development. The PhD students' support budgets will be subject as much as possible to the same guidelines as exist for Faculty Support Accounts at GBS. As they become available, the funds may be used to purchase or collect data, purchase software or hardware, register for travel and training opportunities, etc.

In addition, Professor and Mrs. Sheth’s generosity and support extends a Sheth Fellowship of $1,000 when you have successfully passed comprehensive exams. So the total, if you proceed through the program, is a $6,000 career maximum while you are in the program. These funds are managed by the PhD Program Office and are not directly deposited into the students’ bank accounts.

Every expenditure from a student's support budget must be documented by an original itemized receipt and approved by the student's Doctoral Area Coordinator, either by standing agreement or by signature. The Director of Admissions and Student Services can advise you on whether explicit approval by signature is required in any particular case, but in general you should seek prior approval for any non-routine purchase and any expenditure over $1,000.

Important: Funds become available to students in year two. Requests for access to funds in year one must be accompanied by approval by the student’s advisor.

Students on Academic Probation do not have access to their support budgets during the term of probation.

Area-specific Discretionary Funds
Each Area may have some discretionary funds based on the number of students reaching candidacy each year. The Area may choose to use the discretionary funds to support special opportunities for first or second year students (such as Area nominations to prestigious doctoral consortia), special development events for Area students (such as a brownbag series or pro seminars), or special needs for Area students (such as data or subject fees).
Laney Graduate School Professional Development Funds

LGS also makes available to GBS PhD students a number of funding opportunities for data procurement, training, and conference travel. These funding opportunities are more fully described at:

http://www.graduateschool.emory.edu/professional_development/pds_funds/index.html

Steps in the PDS Process

1. Application for funds - must be signed by your faculty advisor and your DGS. Please start this process as soon as you know about costs you would like to expense. The application link is here: http://www.gs.emory.edu/professional-development/pds/apply.html

2. Booking your travel – if you are anticipating using LGS funds – PLEASE apply well enough in advance of your expenses so that you can get approval of LGS funds prior to making any purchases. The calendar of application deadlines is here: www.gs.emory.edu/professional-development/pds/calendar.html

3. For travel - on your trip – make sure you keep ALL itemized receipts as all reimbursements must be accompanied by an itemized receipt (registration fees, airfare, lodging, meals, and ground transportation). Expense and budget guidelines are here: http://www.gs.emory.edu/_includes/documents/sections/professional-development/pds-handbook.pdf

4. Once you return, you will need to complete a “Report on PDS Funds”. The link to that form is here: http://www.gs.emory.edu/professional-development/pds/reports.html

Reimbursement Procedures

Every expenditure for which you seek reimbursement must follow a specific set of guidelines for approvals for reimbursements to be met:

- All meal / dining receipts must be itemized. Please ask the server at any dining establishment that you attend to provide you with an itemized receipt. If you do not obtain an itemized receipt, you will need to complete a “lost receipt affidavit” in order to get reimbursed.

- All online purchases, including Amazon and conference registration fees, are required to have an itemized receipt as well. In particular, for Amazon, the email receipt must say “shipped” in order to be processed. A receipt that only has the word, “ordered” will not be approved.

- All travel expenditures must follow very specific guidelines for being reimbursed. Travel policies are outlined here: http://www.gs.emory.edu/_includes/documents/sections/professional-development/pds-handbook.pdf

- All receipts must show proof of payment. Receipts that simply state, “total” or “amount due” will not be approved. The receipt must outline the transaction by showing that the amount was “paid”, or show a zero balance. The last four digits of the credit card used must be displayed as proof of payment, or a transaction report from the card used to purchase must be supplied.
• If you are requesting reimbursement using funds other than your research/support budget, know that your reimbursement will have to go through additional approvals and therefore take additional time.

• Before purchasing data or software licenses of any kind, you must check with the Director of Research Computing to see if access is already available. Data purchases usually require contracts and therefore must go through the Director of Research Computing and the Director of Contracts Management for approval before the Office of Procurement signs the contract and procures the license on behalf of GBS. The price of this license may be covered by your research budget with the proper approval. Review of contracts can take as long as two weeks, and possibly longer for more complex agreements that involve non-disclosure agreements and specific data security and protection clauses. Please allow for this review process in your planning timeline.

Updated Travel Policy
Two major things to keep in mind:

1. Please plan ahead. It is imperative that you budget your support funds from GBS and LGS carefully, and start collecting approvals ahead of time. If you plan to apply for LGS conference travel funds (PDS funds), apply early so that you know what funds will be available when you need to book your travel. If you plan to use your GBS support budget, make sure that you have an annual plan and a career plan so that you do not end up short on funds when you need something critical.

2. Please get formal approval from your Doctoral Area Coordinator for all travel, and forward that approval to the PhD Program Office no later than when you ask for help in booking travel. Your Doctoral Area Coordinator may request approval from your advisor, so don't wait until the last minute to seek approval.

Airline reservations
Airline reservations must be made through the University's online travel system found at: [https://www.finance.emory.edu/home/travel/index.html](https://www.finance.emory.edu/home/travel/index.html)

When your flights are booked, the fare can be taken from the account that will ultimately bear responsibility -- your support budget, the GBS conference travel account, the support account of a faculty member who has agreed to support the trip -- but the funds must be in place at the time the reservation is made.

If using your support budget from GBS – ask the Program Office for the appropriate Smart Key to charge the tickets or use your own personal credit card. You must also have the travel approved by your advisor and access to the funds in your budget. At your request, the PhD Program Office can provide your updated remaining balance.

If using Professional Development (PDS) funds from LGS – again, apply enough in advance that you get approval prior to booking travel. Once funds are approved, you can pay personally for the flight and be reimbursed upon your return as soon as you submit your expenses.
If you do not book your reservations through the University's travel site, you will not be reimbursed for the airfare, unless you obtain written permission from travel@emory.edu, which must be submitted with your receipts when requesting reimbursement.

**Reservations through Emory Travel (Concur)**

All travel reservations are now expected to be made through the University’s online travel tool (Concur). The PhD Program Office can now prepay your airfare and hotel deposits through Concur using our Smart Key, if necessary, with approval from the Director of Admissions and Student Services.

The standard model, and the expectation, for faculty and for you, is to pay the travel expenses as incurred and request reimbursement when the trip is complete. You can pay your expenses with cash, credit card, or debit card in most cases, so make sure you have personal access to one of these forms of payment. Payment via gift card is generally not accepted. Payment via PayPal and Venmo require additional documentation (credit card transaction reports or credit card/bank statements).

*Please note:* when you go on the job market, you will be expected to book your flights and be reimbursed by host schools after the travel is completed. Sometimes there is a lag of more than a month, so please plan ahead to meet these expenses. Some of our students receive between six and ten campus visit invitations, so this will not be a trivial expense. Your support account is not available for campus visit expenses.

**Laney Graduate School Emergency Loan Fund**

The purpose of the LGS Emergency Loan Fund is to help students through unexpected financial crises, such as illness, family job loss, and delays in other types of funding. The maximum loan amount is $1,000. A student who receives an emergency loan must sign a promissory note agreeing to repay the loan within 89 days of issue. Emergency loans are interest free for the 89 day period.

**Emory Alliance Credit Union Loan Program**

The Emory Alliance Credit Union offers loans to doctoral students. Please consult with the PhD Program Office for more details and contact information.
Appendix A: Honor Codes and Nondiscrimination Statement

Laney Graduate School Honor Code
We require an acknowledgement of your commitment to, and understanding of, the LGS Honor Code before you may begin classes. The Honor Code Agreement (provided during LGS orientation) is intended to underscore the importance of our Honor Code, and the importance we place on academic integrity in our community. LGS policies include an Honor Code, a Conduct Code, and other policies. These policies are collected in the LGS Handbook, available on the LGS website – [http://www.gs.emory.edu/academics/policies-progress/conduct.html](http://www.gs.emory.edu/academics/policies-progress/conduct.html).

Goizueta Honor Code
Students in the Goizueta Doctoral Program are also expected to abide by the Goizueta Honor Code which is in effect in all Goizueta courses and classrooms. Full text of the Goizueta Honor Code can be found here: [https://community.bus.emory.edu/program/FullTimeMBA/policies/Pages/HonorCode.aspx](https://community.bus.emory.edu/program/FullTimeMBA/policies/Pages/HonorCode.aspx).

Emory University Nondiscrimination Statement
Emory University is an inquiry-driven, ethically engaged, and diverse community dedicated to the ideals of free academic discourse in teaching, scholarship, and community service. Emory University abides by the values of academic freedom and is built on the assumption that contention among different views is positive and necessary for the expansion of knowledge, both for the University itself and as a training ground for society at large. Emory is committed to the widest possible scope for the free circulation of ideas. The University is committed to maintaining an environment that is free of unlawful harassment and discrimination. Pursuant to the University’s commitment to a fair and open campus environment and in accordance with federal law, Emory cannot and will not tolerate discrimination against or harassment of any individual or group based upon race, color, religion, ethnic or national origin, gender, genetic information, age, disability, sexual orientation, gender identity, gender expression, veteran’s status, or any factor that is a prohibited consideration under applicable law. Emory University welcomes and promotes an open and genuinely diverse environment. This policy is a republishing of the Emory University Equal Opportunity and Discriminatory Harassment Policy, which previously was published at: [http://www.emory.edu/EEO/equalopportunitydiscriminatoryharassment.htm](http://www.emory.edu/EEO/equalopportunitydiscriminatoryharassment.htm)
Appendix B: Contacts

Goizueta Business School Contact List

Associate Dean and Director of Graduate Studies
Professor Kathryn Kadous  727-4967
kathryn.kadous@emory.edu

Director of Admissions & Student Services, PHD Program Office, W422
Allison Gilmore  727-6353
allison.gilmore@emory.edu

PhD Program Administrative Assistant
Katherine Putnam
kpownal@emory.edu

Computing or Network Support Desk
GBSIThelp@emory.edu  727-0581

Room Reservations Email: Contact the PhD Program Office or your area admin.

Faculty Service Center, GBS 431 (mailroom, supplies, shipping)  727-4029
service_center@bus.emory.edu

Main School Fax, located in Faculty Service Center  727-6313

Doctoral Studies Committee (by academic area for 2019 - 2020)
Accounting – Ilia Dichev  727-9353
ilia.dichev@emory.edu

Finance – Jay Shanken  727-4772
jay.shanken@emory.edu

ISOM – Diwas KC  727-1424
Diwas.kc@emory.edu

Marketing – Ryan Hamilton  727-9892
ryanchamilton@emory.edu

O&M – Melissa Williams  727-6693
mjwilliams@emory.edu

Laney Graduate School Contact List
Vice Provost for Academic Affairs and Dean of Graduate Studies
Lisa Tedesco – ltedesco@emory.edu  727-2669
English as Second Language Program Director
Mackenzie Bristow – mackenzie.bristow@emory.edu

Fellowship Professional Development Support/Funds Coordinator
Jay Hughes – jlhughes@emory.edu 727-2295

Senior Associate Dean
Cathryn Johnson – cjohs@emory.edu 727-3901

Assistant Dean, Student Affairs
Mary Horton – mary.horton@emory.edu 727-2661

Health Insurance & Administrative Procedures Assistant Dean, Chief of Staff
Rosemary Hynes – Rosemary.Hynes@emory.edu 727-2660

Registration, Student Records & Theses/Dissertations Processing
Tamika Hairston – Tamika.Hairston@emory.edu 727-6033
Renee Webb – RlWebb@emory.edu 727-4870
Appendix C: Personal and Institutional Information and Resources

Student Information

Personal Information
It is important to keep your address and other personal information (personal email, updated banking account information), current with the University’s OPUS system. In addition, international students are required to immediately notify ISSP of an address change. Address changes must be made in two separate OPUS accounts. One is your student OPUS account and the other is the HR OPUS account.

Instructions for HR OPUS Access
1. Sign into OPUS (www.opus.emory.edu) with your Emory ID
2. Select "Self Service"
3. Select Campus Personal Information”
4. Make necessary changes and "save"
5. If your address changes during your time in the program, please update in your OPUS account as it can affect reimbursements and payroll.

Economics Tutor
The GBS will make an economics tutor available to all first year students. The PhD Program coordinates the choice of economics tutors with the Economics PhD Program and helps develop a schedule for tutoring sessions.

Professional Development
Communication specialists with business school training and work experience can provide assistance in writing, editing, public speaking and presentation development. These services, available at a charge to the student, can help with drafting papers, finalizing articles for publication, strengthening presentation skills and improving communication effectiveness.

Contact Information for Editorial Services:
Oxford Editing Online Service (www.oxfordediting.com)

Contact Information for Presentation Coaching:
Jim Karwisch 404 272 1212 | jim.karwisch@gmail.com

Residency
The University calendar has regular breaks from classes in the fall, spring, summer, and for major holidays. The faculty at Goizueta use these breaks from classes to spend some productive time on their research. Of course, we understand that you will take some time off, but our expectation is that you will be on campus 11 months of the year, the same as faculty.
Computer
Each student is provided with a computer by GBS and is responsible for the care and security of his or her assigned machine. The computer remains the property of GBS during your time in the Program and is to be returned when you leave the Program. Students are responsible for repairs (following the warranty period) and loss of the computer. Each student is strongly encouraged to secure his or her machine at all times.

Faculty Information
Evaluation and Feedback Process
1. Each area will perform an annual assessment of the progress of each of its doctoral students in September of each year.
2. Each student will be provided feedback by the Area Doctoral Coordinator or a member of the Area faculty designated by him/her. Absent highly unusual circumstances, feedback will be provided in a face-to-face meeting with each student.
3. A copy of the completed Annual Assessment form will be forwarded by the Area Doctoral Coordinator to the Doctoral Program office by the first week in October of each year.
4. If a student is assessed as performing below Area expectations, the Area will alert the Director of the Doctoral Program to the proposed course of action. This could include providing the student with appropriate feedback and support, putting the student on probation, or, in extreme cases, recommending that the student be asked to leave the program. The Director of the Doctoral Program will notify the student of the final action being taken (e.g., being put on probation).
5. If an area recommends that a student be asked to leave the program, the Director of the Doctoral Program ordinarily will ask LGS to terminate the student. However, the Director of the Doctoral Program may, at his/her discretion, refer the case to the Doctoral Studies Committee for review.

Graduate School Faculty
Only tenured and tenure-track faculty on regular appointments are Graduate School faculty and are eligible to serve on dissertation committees. In addition, only Graduate School faculty are expected to teach PhD seminars at GBS.

Emory University and Laney Graduate School Resources
Counseling Center
The Emory University Counseling Center provides free, confidential counseling and referral for enrolled undergraduate, graduate and professional students. Individual, group, couple and family counseling sessions are available. Consultation, outreach and educational workshops are provided. The Counseling Center is located in Room 217 of Cox Hall and is open from 8:30 – 5:00 p.m. Counselors are on call in case of emergency.
http://www.emory.edu/SCOUNSEL/
Disability Services
Emory University is committed to ensuring that all university goods, services, facilities, privileges, advantages and accommodations are meaningfully accessible to qualified persons with disabilities in accordance with the Americans with Disabilities Act of 1990, Sections 503 and 504 of the Rehabilitation Act of 1973, and other federal, state and local laws. Accommodations are available for permanent, progressive, and temporary health conditions. Confidentiality is honored and maintained. Direct questions to the Office of Disability Services at 404-727-9877. http://www.ods.emory.edu/about.htm

Grievance Policy
Students who have a grievance related to some aspect of their experience in the Business PhD Program should report it to the Director of Graduate Studies. The student should describe the grievance and relevant details in a letter addressed to the DGS, who will try, if possible, to resolve the grievance in conversation with the student and relevant parties. If this is not successful, the Director will appoint a committee of three Business PhD faculty members (or faculty members outside the Business PhD Program, if the situation warrants) or use an existing standing committee, who will review the grievance and propose an appropriate response. If it is impossible to resolve the grievance within this committee or within the framework of the Business PhD Program administrative structure, the Director will forward the grievance to the Office of the Senior Associate Dean of LGS. From this point forward, the grievance will be handled according to the Grievance Procedure outlined in the LGS Handbook. If the issue is with the Director, the student should go directly to the Senior Associate Dean of LGS.

Health Services
The Emory University Health Services offers a wide range of services and is located at 1525 Clifton Road. Details are on their website at: http://studenthealth.emory.edu/hs/.

Housing
The Emory University Housing Office provides services for students seeking to reside in University housing. For information about applying to live in housing and other matters, visit their website at: http://www.emory.edu/HOUSING/GRAD/gradhouse.html.
International Students and Scholars Services

The mission of the ISSS is to facilitate global education and cultural exchange at Emory University through services and programs for Emory international students and scholars and to the wider community with whom they interact. ISSS recognizes for itself and for those it serves the importance of acknowledging and affirming values of personal integrity, responsibility, trust, acceptance of diversity, and respect. ISSS creates an educational and cultural bridge between and among Emory international students and scholars, the Emory community, and the broader community of Atlanta, the state of Georgia, and the United States. The ISSS Office is located in the North Decatur Building (1784 North Decatur Rd.) in Suite 130. The telephone number is 404-727-3300.

https://www.isss.emory.edu/

Student Financial Services

The Office of Student Financial Services is charged with maintaining all student accounts at Emory University. They are located in Room 101 of the Boisfeuillet Jones Center and the telephone number is 404-727-6095.

http://studentfinancials.emory.edu/

You can also check the status of your Student Financial Accounts through the OPUS system.

1. Go to> www.opus.emory.edu
2. Log in using your Emory network user name & password
3. Will automatically open to your personal Student Center home page
4. Under Finances tab, click on “Billing/Account Inquiry”

Should you have questions about your account, please contact:
Student Financial Services – student.financials@emory.edu
OR call 727-6095

The Office of Financial Aid is also located within the Office of Student Financial Services and is responsible for the processing of all federal funds (loans). The office is located on the third floor of the Boisfeuillet Jones Center and can be reached at 404-727-6039.

http://www.studentaid.emory.edu/

Office of Lesbian, Gay, Bisexual and Transgender Life

Emory University’s Office of Lesbian/Gay/Bisexual/Transgender (LGBT) Life is an administrative office housed within the Division of Campus Life, offering programs and services designed to improve the campus climate and create an open and welcoming environment for LGBT students and employees. The Office is located in Room 246E of the Dobbs University Center and the telephone number is 404-727-0272.

http://www.lgbt.emory.edu/
Office of Multicultural Programs
The Office of Multicultural Programs and Services provides an environment where students can obtain services that contribute to their success in the academic community. They approach service delivery from a holistic perspective, meeting intellectual, emotional, social, and physical needs of students. The Office is located in the Dobbs Residential Center, Suite 348, and can be reached at 404-727-6754.
https://isss.emory.edu/life_in_the_us/cultural_support_orgs/office_of_multicultural_programs_and_services.html

Office of the Registrar
The Office of the Registrar maintains official student records and issues all transcripts. The office is located in Room 100 of the Boisfeuil Jones Center.
http://www.registrar.emory.edu

OPUS – Online Pathway (to) University Students
Students may view their student academic records and student financial accounts online via OPUS. OPUS can be accessed at: https://www.opus.emory.edu.

Release of student information (FERPA)
In an attempt to assist in the application of FERPA and the University’s Policy on the Confidentiality and Release of Information about Students, the following is offered as an abbreviated guideline. The general rule is that no information, applications, forms, letters, records, transcripts, etc. may be released, whether in writing or orally, without prior written consent, dated and signed by the student, specifying the records to be released, the reasons for such release and to whom the records are to be released. Additionally, the student’s email address must be removed from all distribution lists. Upon receipt of the written request, letters can be written verifying enrollment status; GPA; degree completion; probation status and department of enrollment. Information, defined by the University as “directory information”, may be released without prior written consent from the student provided the student has not filed a “release no information” request with the University. Directory Information for a given student includes: whether or not the student is currently enrolled; the school or division in which the student is or was enrolled and his or her class/year; dates of enrollment; degree or degrees earned (if any), date of degree, major area of concentration and academic honors received; awards of merit and participation in officially recognized activities and sports; addresses and telephone numbers; and electronic mail address.
Appendix D: Curriculum Requirements by Area

Students in all Subject Areas are required to complete ethics and teaching training as specified in the main document. These courses include **TATTO 600, 605, 610; BUS 704; JPE 600, 610 (four sessions)**. Additional requirements, including BUS 701, which combines core methods and ethics training and is required for all Areas, are listed by Area program below.

### Accounting Curriculum Requirements

<table>
<thead>
<tr>
<th>CORE THEORY AND METHOD (7)*</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 701 – Survey of Business Research Methods</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 500 – Microeconomic Theory I</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 501 – Microeconomic Theory II</td>
<td>Required or alternative approved by advisor</td>
</tr>
<tr>
<td>ECON 503 – Economic Reasoning</td>
<td>Required or alternative approved by advisor</td>
</tr>
<tr>
<td>ECON 520 – Probability and Statistics</td>
<td>Required</td>
</tr>
</tbody>
</table>

At least two additional core methods courses in Economics, such as
- ECON 521 – Econometric Methods
- ECON 526 – Quantitative Methods
- ECON 721 – Advanced Microeconometrics
  
  Required, or at least two additional core methods courses appropriate for methodological interest, as approved by advisor

<table>
<thead>
<tr>
<th>AREA SEMINARS (5)</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>ACT 710 -- Foundations of Financial Archival Research</td>
<td>Required</td>
</tr>
<tr>
<td>ACT 711 – Applications of Financial Archival Research</td>
<td>Required</td>
</tr>
<tr>
<td>ACT 712 – Foundations of Experimental Research in Acctg</td>
<td>Required</td>
</tr>
<tr>
<td>ACT 713 – Applications of Experimental Research in Acctg</td>
<td>Required</td>
</tr>
<tr>
<td>ACT 714A – Foundations of Accounting Thought</td>
<td>Required</td>
</tr>
<tr>
<td>ACT 714B – Advanced Topics in Accounting Research</td>
<td>Required</td>
</tr>
</tbody>
</table>
*In certain circumstances, as approved by the student’s advisor and the Doctoral Area Coordinator, students may elect to substitute formal directed readings or independent study courses for one core theory and/or one core methods course, such as substituting the SAS/STATA/Financial Databases Independent Study course offered by Ron Harris every other year for one core methods course, or a sub-discipline-specific directed readings course for one core theory course.

Students will present a **first year summer paper** in the early fall of their second year. The student will provide a brief proposal of the first year summer paper to the student’s advisor and the doctoral area coordinator by 6/15, the complete paper is due by 8/31, and the presentation is due by 9/30. If the proposal or the paper are inadequate, the student will have no more than three weeks to correct the deficiencies but only in extraordinary cases beyond the student’s control will the presentation be delayed beyond 9/30.

Students will present a **second year summer paper** in the early fall of their second year. In June of the second year, students will submit to the doctoral area coordinator three things: a specific area in which the student expects to specialize; a reading list of 30 to 50 of the most important papers in that specific area; and a six to ten page proposal for the second year summer paper in that area. The reading list should include the foundational papers in the specific area as well as the current literature as reflected in the last three years’ publications in the top journals and relevant working papers. The length and coverage of the reading list should be determined in consultation with the student’s faculty advisor. If the reading list and/or the proposal are determined by the accounting faculty to be inadequate, the student will have until July 15 to correct the problem with prejudice.

The second year summer paper should be a complete paper with a well-framed question and motivation, a design to address the question, at least preliminary results, discussion and conclusions, and a plan for future research. It should be delivered to the student’s advisor and the doctoral area coordinator by the end of September of the third year, with a date to present it in a full workshop by the end of October. Students must have a formal advisor for the second year summer paper, and we encourage students to seek faculty input as the paper develops.

At the conclusion of the summer paper presentation, interested doctoral faculty will conduct an oral examination of the student’s knowledge of the area of his or her research, including design choices and how the project fits into the relevant literature. The accounting faculty will decide whether the paper is a satisfactory qualifying output, whether the presentation meets the criteria for a successful performance, and whether the breadth and depth of knowledge demonstrated in the oral examination is sufficient to qualify the student to proceed in the program. Successfully completing this exercise means the student has met part of candidacy requirements. Any deficiencies in this execution or presentation of the second year summer paper or in the oral examination may be corrected by calendar year end.

Every student will submit a self-assessment by the end of each September in the program, years two through five. That self-assessment will serve as the basis for an annual evaluation
and feedback organized by the student’s advisor and the doctoral area coordinator. Every first and second year student will submit to the doctoral area coordinator a spring term course contract in early December and a fall course contract by the end of May. Every third, fourth, and fifth year student will submit a spring term research contract in mid-January, a summer research contract by the end of May, and a fall research contract by mid-August, specifying three benchmarks for evaluation of research progress to be achieved in the spring, summer, and fall terms, respectively. Satisfactory/Unsatisfactory grades for research credits will be awarded based on a comparison of the benchmarks in the research contracts and actual accomplishments. These course and research contracts will be forwarded to the PhD Program Office.

Failure to successfully meet any of these deadlines may result in termination of participation in the PhD Program and termination of financial support as of the end of the semester. This structure will remain in place for the next five years, to be reviewed at the end of that term (that is, no later than spring term 2021).
### Finance Curriculum Requirements

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Requirement</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 701</td>
<td>Survey of Business Research Methods</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 500</td>
<td>Microeconomic Theory I</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 501</td>
<td>Microeconomic Theory II</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 503</td>
<td>Economic Reasoning</td>
<td>Elective (Or another statistical methods course)</td>
</tr>
<tr>
<td>ECON 520</td>
<td>Probability and Statistics</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 521</td>
<td>Econometric Methods</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 526</td>
<td>Quantitative Methods</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 721</td>
<td>Advanced Microeconometrics</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 722</td>
<td>Time Series Econometrics</td>
<td>Elective (Or another statistical methods course)</td>
</tr>
<tr>
<td>FIN 722</td>
<td>Finance I</td>
<td>Required</td>
</tr>
<tr>
<td>FIN 723</td>
<td>Finance II</td>
<td>Required</td>
</tr>
<tr>
<td>FIN 724</td>
<td>Advanced Topics in Finance I</td>
<td>Required</td>
</tr>
<tr>
<td>FIN 725</td>
<td>Advanced Topics in Finance II</td>
<td>Required</td>
</tr>
</tbody>
</table>
### ISOM Curriculum Requirements

<table>
<thead>
<tr>
<th>Information Systems Track</th>
<th>Operations Management Track</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CORE THEORY AND METHOD (8)</strong></td>
<td></td>
</tr>
<tr>
<td>BUS 701 Survey of Business Research Methods</td>
<td>BUS 701 Survey of Business Research Methods</td>
</tr>
<tr>
<td>ECON 500 Microeconomic Theory I</td>
<td>ECON 500 Microeconomic Theory I</td>
</tr>
<tr>
<td>ECON 501 Microeconomic Theory II</td>
<td>ECON 501 Microeconomic Theory II</td>
</tr>
<tr>
<td>ECON 520 Probability &amp; Statistics</td>
<td>ECON 520 – Probability &amp; Statistics</td>
</tr>
<tr>
<td>ECON 521 Econometric Methods</td>
<td>ECON 521 – Econometric Methods</td>
</tr>
<tr>
<td>ECON 526 Quantitative Methods</td>
<td>ECON 526 Quantitative Methods</td>
</tr>
<tr>
<td>2 Additional research methods courses(^1)</td>
<td>2 Additional research methods courses(^1)</td>
</tr>
<tr>
<td>ECON 721 Advanced Microeconometrics</td>
<td>ECON 721 Advanced Microeconometrics</td>
</tr>
<tr>
<td><strong>AREA SEMINARS (3)</strong></td>
<td></td>
</tr>
<tr>
<td>ISOM 750 Research in Information Systems I</td>
<td>ISOM 752 Foundations of Operations Management</td>
</tr>
<tr>
<td>ISOM 751 Research in Information Systems II</td>
<td>ISOM 753 Advanced Topics in Operation Management</td>
</tr>
<tr>
<td>One Operations Management Seminar (ISOM 752 OR ISOM 753)</td>
<td>One Information Systems Seminar (ISOM 750 or ISOM 751)</td>
</tr>
</tbody>
</table>

\(^1\)Some options for additional research seminars, with approval of host department and instructor include but are not limited to:

- ECON 502 Microeconomic Theory III
- ECON 522 Econometric Methods II
- ECON 722 Time Series Econometrics
- BIOS 534 Machine Learning
- BIOS 544 Introduction to R Programming for Non-BIOS Students
- BIOS 738 Bayesian and Empirical Bayes Methods
## Marketing Curriculum Requirements

<table>
<thead>
<tr>
<th>Quantitative Track</th>
<th>Behavioral Track</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CORE THEORY AND METHOD (7)</strong></td>
<td></td>
</tr>
<tr>
<td>BUS 701 Survey of Business Research Methods</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 500 Microeconomic Theory I</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 520 Probability &amp; Statistics</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 521 Econometric Methods</td>
<td>Required or approved equivalent</td>
</tr>
<tr>
<td>ECON 526 Quantitative Methods</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 721 Advanced Econometrics</td>
<td>Required or approved equivalent</td>
</tr>
<tr>
<td>Additional research methods course</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>AREA SEMINARS (4)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>MKT 741 Marketing Strategy</td>
<td>Required</td>
</tr>
<tr>
<td>MKT 742 Marketing Topics</td>
<td>Required</td>
</tr>
<tr>
<td>MKT 743 Customer Management</td>
<td>Required</td>
</tr>
<tr>
<td>MKT 744 Empirical Models in Marketing</td>
<td>Required</td>
</tr>
</tbody>
</table>

1 Behavioral students should consider topics such as ANOVA/regression, psychometrics, multilevel analysis/HLM, path analysis, etc. Possible courses, subject to host department and instructor approval, include but are not limited to:

- BIOS 506 – Biostatistics Methods I
- BIOS 507 – Applied Linear Models (advanced GLM)
- BIOS 508 – Categorical Data Analysis
- BIOS 526 – Modern Regression Analysis (follows 507)
- BIOS 544 – Introduction to R Programming for Non-BIOS Students
- PSYCH 560 – Advanced Statistics
- PSYCH 561 – Multiple Regression and the General Linear Model
# O&M Curriculum Requirements

<table>
<thead>
<tr>
<th>Macro Track</th>
<th>Micro Track</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CORE THEORY AND METHOD (6)</strong></td>
<td></td>
</tr>
<tr>
<td>BUS 701 Survey of Research Methods</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 500 Microeconomic Theory I</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 520 Probability &amp; Statistics</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 521 Econometric Methods</td>
<td>Required</td>
</tr>
<tr>
<td>ECON 526 Quantitative Methods</td>
<td>Required</td>
</tr>
<tr>
<td>Two additional methods courses</td>
<td>Required</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>AREA SEMINARS (4)</th>
</tr>
</thead>
<tbody>
<tr>
<td>OAM 731 Foundations of O&amp;M Research</td>
</tr>
<tr>
<td>Or one of the following, subject to outside-department and instructor approval:</td>
</tr>
<tr>
<td>ECON 501 Microeconomic Theory II</td>
</tr>
<tr>
<td>SOC 540 Basic Theoretical Problems</td>
</tr>
<tr>
<td>SOC 741 Theory Construction</td>
</tr>
<tr>
<td>SOC 742 Recent Theoretical Development</td>
</tr>
<tr>
<td>OAM 732 Research Seminar in O&amp;M Research I (OT)</td>
</tr>
<tr>
<td>OAM 733 Research Seminar in O&amp;M II Research (Strategy)</td>
</tr>
<tr>
<td>OAM 734 Research Seminar in O&amp;M III Research (OB)</td>
</tr>
</tbody>
</table>

1 Options for additional methods courses, subject to host department and instructor approval include but are not limited to:  
ECON 522 Econometric Methods II
ECON 721 Advanced Microeconometrics  
BIOS 506 Biostatistical Methods I  
BIOS 507 Applied Linear Models  
BIOS 508 Categorical Data Analysis  
BIOS 526 Modern Regression Analysis  
PSYCH 560 Advanced Statistics ANOVA  
POLS 507 Research Design & Data Collection  
POLS 508 Data Analysis  
POLS 570 Limited Dependent Variable Models  
POLS 509 Linear Model  
POLS 571 Longitudinal Data Analysis  
ANT 560 Cultural Methods  
ANT 585 Special Topics – Statistical Methods

2 Some suggestions for research seminars, depending on student research focus and subject to host department and instructor approval, include but are not limited to:  
POLS 585 – Politics of Race and Gender  
PSYC 730R – e.g., Big Data and the Mind, Culture & Cognition, Cognition & Autobiographical Memory  
SOC 552 – Structural Aspects of Social Interaction  
SOC 560 – Sociology of Culture  
SOC 759R – Theories of Race and Racism  
WGS 751 – Feminist Theory  
WGS 752 – Queer Theory  
MGT 7105 (GA Tech) – Individual Behavior in Orgs  
MGT 7106 (GA Tech) – Group Dynamics

3 Micro-oriented students should consider topics such as ANOVA/regression, psychometrics, multilevel analysis/HLM, path analysis, etc. Possible courses, subject to host department and instructor approval, include but are not limited to:  
BIOS 506 – Biostatistical Methods I  
BIOS 507 – Applied Linear Models (advanced GLM)  
BIOS 508 – Categorical Data Analysis  
BIOS 526 – Modern Regression Analysis (follows 507)  
BIOS 544 – Introduction to R Programming for Non-BIOS Students  
PSYCH 560 – Advanced Statistics  
PSYCH 561 – Multiple Regression and the General Linear Model

Comprehensive Exam (beginning April 2019)

Goals  
The aim of the comprehensive exam is to ensure that students have acquired the foundation of knowledge and skills needed to transition to independent scholarship in the second half of their doctoral program. Toward that end, the following skills will be assessed:

- Knowledge of organizational science  
- The ability to evaluate and critique extant research  
- The ability to construct a theory and hypothesis that are grounded in existing research  
- The ability to design a study and a data-analysis plan to test said hypothesis  
- The ability to write and speak about the above in a thoughtful and coherent way
Timeline

- **By May 31 of Year 2** the following must be shared with the doctoral coordinator:
  - 3 faculty members who have agreed to serve on the student’s exam committee
  - The student’s 3 topics and reading lists (see below)
  - A date (by August 31) on which the student plans to present his/her research and on which all 3 committee members are available to attend
  - A date (by September 30) that the student plans to sit for the written exam

- **By August 31 of Year 3** the student must present his/her research to the O&M area
- **By September 30 of Year 3** the student must sit for the written exam

Research Presentation

- The research-presentation part of the exam involves a presentation to the O&M area demonstrating progress on research that has been conducted under the supervision of a faculty member
- The presentation should consist of approximately 45 minutes’ worth of content, with additional time built in for questions from the area.
- The research presentation will be evaluated by committee members, with input from the area as a whole.
- This part of the exam subsumes the former 2nd-year project.

Written Exam

- **Topic & Reading-List Selection**
  - Three topic areas of interest to the student should be chosen in collaboration with the student’s committee. It is assumed that at least one of the topics will be directly relevant to the summer research project.
  - Reading lists for each topic should comprise about 30-40 papers (or books), selected in collaboration with the student’s committee
  - Topic breadth should be aimed so that a topic is as broad as possible while being able to be reasonably covered within 30-40 of the most influential papers in on the topic.
  - Papers from top journals in OB, OT, psychology, and sociology are preferred over those from lower-tier journals, where possible.
- **Sitting for the Exam**
  - The 2-day written portion of the exam will follow the research presentation.
  - Questions will be derived from the student’s selected topic areas, and will ask the student to communicate both knowledge of the reviewed papers and evaluations/opinions of said papers. Questions might include, for example, “What do you see as a flaw in the literature on XXX?” or “Do you lean toward the A or the B point of view in the XXX literature, and why?”
  - Questions will be written and responses evaluated by committee members.
  - Students will be given five questions, from which they should choose three to answer.
Each response should be approximately 5-8 pages in length.

The exam should be completed in two working days – that is, questions received by ~9 am on Day 1 should be submitted to the doctoral coordinator by 5 pm on Day 2.

**Evaluation**

- The research presentation will be evaluated according to the following general rubric (Yes/Marginal/No):
  - Was the student able to articulate the project’s hypothesis and its theoretical development/grounding in past research?
  - Was the student able to articulate the project’s empirical methodology and demonstrate an understanding of this methodology?
  - Was the student able to articulate the data analysis and results (or data analysis plan) and demonstrate an understanding of the statistical methods involved?
  - Overall, was the student able to communicate his/her work effectively and answer reasonable questions appropriately?
  - Overall, has the student made adequate research progress over the summer relative to the nature of the project?

- Each question on the written exam will be evaluated according to the following rubric (Yes/Marginal/No).
  - Did this response demonstrate adequate knowledge of the covered literature?
  - Did this response make and defend a coherent argument?
  - Was the writing of the response logical, well-structured, and clear?

- Both parts of the comprehensive exam must be passed in order for the student to proceed in the doctoral program. In the event that a student does not pass the exam, s/he may be given one additional opportunity to re-take the relevant components, at the discretion of the faculty. If offered, the re-take exam must be completed no later than December of Year 3.
Appendix E: Forms and Deadlines

Forms
All forms require the approval and signature of the Director of Graduate Studies / Associate Dean. All forms needed for submitting your dissertation proposal and final dissertation can be found at this link on the Graduate School website: http://www.gs.emory.edu/academics/completion/index.html.

Application for Admission to Candidacy
http://www.gs.emory.edu/academics/policies-progress/candidacy.html

Candidacy Signature Form
http://www.gs.emory.edu/academics/policies-progress/candidacy.html

Click on LGS Candidacy Signature Form.

Dissertation Committee Signature Form
http://www.gs.emory.edu/academics/policies-progress/dissertation.html

Click on Dissertation Committee Signature Form on the right hand side of the page.

Application for Degree
Complete this application during the semester in which you plan to graduate. It must be submitted by the degree application deadline. http://www.gs.emory.edu/academics/completion/index.html

Click on Apply.

*Note: Degree application deadlines are published each year in the academic calendar on the Registrar’s website: http://www.registrar.emory.edu/.

Deadlines
Deadlines for degree submission information per academic term can be found at the LGS calendar website. http://www.gs.emory.edu/academics/completion/index.html

Click on Timeline.

If students do not meet candidacy deadlines, they will go on probation and will not be eligible to receive stipends or to apply for PDS funds.