

CURRICULUM VITAE

October 2014

ANAND SWAMINATHAN

Goizueta Business School
Emory University
1300 Clifton Road, NE
Atlanta, GA 30322
(404) 727-2306
internet: anand.swaminathan@emory.edu

230 E. Ponce de Leon Ave., # 529
Decatur, GA 30030
(530) 304-3165

EDUCATION

Ph.D., Business Administration, 1993.
University of California at Berkeley.

P.G.D.M., [Post-Graduate Diploma in Management (equivalent to an MBA)]
Marketing and Organizational Behavior, 1984.
Indian Institute of Management, Calcutta, India.

B.Tech., Mechanical Engineering, 1982.
National Institute of Technology, Warangal, India.

APPOINTMENTS

Goizueta Business School, Emory University
Goizueta Professor of Organization and Management, 2007-present
Associate Dean, PhD Program, 2011-present

Graduate School of Management, University of California at Davis
Professor of Management, 2002-2007
Associate Professor of Management, 2000-2002
Assistant Professor of Management, 1998-2000

University of Michigan Business School
Assistant Professor of Corporate Strategy, 1993-1998
Lecturer in Corporate Strategy, 1991-1993

SERVICE AND PROFESSIONAL ASSOCIATION APPOINTMENTS AND ASSIGNMENTS

Member:

Academy of Management (1989-present).
American Sociological Association (1989-present).
The Institute for Operations Research and the Management Sciences (1991-present).
Strategic Management Society (1991-present).
Academy of International Business (2003-present)

Editorial Board:

Academy of Management Review (2002-2008; Associate Editor: 2002-2005)

Administrative Science Quarterly (1997-2004)

California Management Review (2006-2008)

Journal of International Business Studies (Departmental Editor: 2002-2006;
Area Editor, 2007-2010)

Organization Science (1998-present)

Strategic Management Journal (2007-present)

RESEARCH GRANTS

NSF grant # HSD-0525263 (with Premkumar Devanbu and Michael Geertz), "Mining Problem-solving Behaviour from Open-Source Repositories," (\$ 124,975), 2005.

NSF grant # IIS-0613949 (with Premkumar Devanbu, Raissa D'Souza, Vladimir Filkov and Greta Hsu), "SoD-TEAM: Longitudinal Effects of Design in Open Source Projects," (\$750,000), 2006-2008.

ACADEMIC HONORS

Best Paper, Davis Conference on Qualitative Research, 2002 (with Glen Dowell and James B. Wade).

Best Business Policy and Strategy Paper Award, Academy of Management, 1998 (with Laurence Capron and Will Mitchell).

Best International Paper Award, Academy of Management, 1996 (with Xavier Martin and Will Mitchell).

Sanford R. Robertson Assistant Professorship, University of Michigan Business School, 1996.

Student Award for Ph.D. Teaching Excellence, University of Michigan Business School, 1996.

Regents Fellow, U.C. Berkeley, 1986-87.

Duncan Scholarship, Indian Institute of Management, Calcutta, India, 1982-83 and 1983-84.

University Merit Scholarships, Regional Engineering College (Kakatiya University), Warangal, India, 1978-79, 1979-80, 1980-81, and 1981-82.

ACADEMIC ADMINISTRATIVE ACTIVITIES

Goizueta Business School, Emory University, Associate Dean, PhD Program (2011-present)

Goizueta Business School, Emory University, O&M Area Coordinator (2010-2013)

Goizueta Business School, Emory University, PhD Committee (2010-2011)

Goizueta Business School, Emory University, Faculty Personnel Committee (2008-2012)

Goizueta Business School, Emory University, Committee of Chairs (2007-present)

Graduate School of Management, UC-Davis, Faculty Personnel Committee (2005-2007); Chair (2006-2007)

Graduate School of Management, UC-Davis, Chair, Educational Policy Committee (2000-2001; 2002-2003; 2005-2007)

Graduate School of Management, UC-Davis, Information Technology Committee (2006-2007)

Graduate School of Management, UC-Davis, Departmental Representative, (2004-2005)

Graduate School of Management, UC-Davis, Faculty Chair, (2003-2004)

Graduate School of Management, UC-Davis, International Business and Public Sector Management Area Advisor (2000-2004)
Graduate School of Management, UC-Davis, Computer Policy Committee (1999-2000)
Graduate School of Management, UC-Davis, Web Strategy Committee (1999-2000)
University of California Pacific Rim Research Program, Executive Committee (1998-2003)
University of Michigan Business School Research Computing Committee (1993-1998)
BBA program core course coordinator, Corporate Strategy Department, University of Michigan Business School (1992-1995)

OTHER ACADEMIC EMPLOYMENT

University of California at Berkeley

1986-1991 Research assistant

NONACADEMIC EMPLOYMENT

1984-1986 Corporate Marketing & New Business Group
Indian Oxygen Limited, Calcutta, India

COURSES TAUGHT

University of Michigan

CS 390 Corporate strategy core course (BBA: 1992-1995)
CS 602 Corporate strategy core course (MBA: 1993-1994, 1997)
CS 591 Corporate strategy core course (Daewoo MBA Program: 1997)
CS 742 Strategies for survival in turbulent environments (MBA: 1994)
CS 899 Corporate Strategy seminar in research methods (Ph.D.: 1992)
BA 850 Business School seminar in research methods (Ph.D.: 1994-1997)
CS 621 Strategic change for business survival (MBA: 1995-1998)
CS 899 Corporate Strategy seminar in strategy and organization theory (Ph.D.: 1996, 1998)
CS 899 Corporate Strategy seminar in analysis of categorical and event history data (Ph.D.: 1997)

University of California at Davis

MGT & MGP 201B Organizational Strategy and Structure (1999-2005)
MGT & MGP 297-1 Management of International Firms (2000-2001; 2005-present)
MGP 220 Management of Social Networks (2001-present)
MGT 297-1 International Study Trip (China, 2003)

Emory University

BUS 435 Management of International Firms (BBA: 2008)
BUS 635 Management of International Firms (MBA: 2008)
BUS 701 Survey of Business Research Methods (Ph.D.: 2008-2010, 2014)
BUS 534P Management of Social Networks (MBA: 2008-2009)
BUS 735 Seminar in Micro-Strategic Management (Ph.D.: 2009)
BUS 731 Seminar in the Foundations of Organizations & Management (Ph.D.: 2010-2013)
BUS 631M Designing High Performance Organizations (MBA: 2011-2012)
BUS 433 Leading and Managing Change (BBA: 2013-2014)

DOCTORAL THESIS COMMITTEE MEMBERSHIP

Completed doctoral dissertations

Xavier Martin, “Changing buyer-supplier relationships following international expansion in the automobile sector” (co-chair). University of Michigan Business School (Corporate Strategy), final defense May 23, 1996.

Wilbur Chung, “Foreign investment’s impact on the host nation: Industry level competition and productivity change” (committee member). University of Michigan Business School (International Business), final defense June 23, 1997.

Mani Chacko, “Network effects, organizational size and organizational growth” (co-chair). University of Michigan Business School (Corporate Strategy), final defense April 1, 1998.

Arturs Kalnins, “Strategic and expansionary behavior of geographically dispersed firms: The special case of franchising” (committee member). University of Michigan Business School (International Business), final defense August 27, 1998.

Glen Dowell, “The Effect of Experience and Performance on New Market Segment Decisions: Evidence from the U.S. Bicycle Industry” (committee member). University of Michigan Business School (Corporate Strategy), final defense, February 25, 2000.

Bradley Killaly, “Firm Performance, Expansion Experience and Current Expansion Forms: The United States International Telecommunications Service Industry, 1985-1998” (committee member). University of Michigan Business School (International Business and Corporate Strategy), final defense, January 24, 2001.

Parker, Rodney, “Optimal production and inventory policies in capacitated supply chains under various ownership structures” (committee member). University of Michigan Business School (Operations Management), final defense, December 14, 2001.

Tan, David, “Status Ambiguity and Conflict in the Market” (committee member). Goizueta Business School (Organizations & Management), Emory University, final defense, 2009.

Zhou, Chaohang, “Dynamics of Organizational Viability: New Evidence from China” (committee member). Faculty of Economics and Business, University of Groningen, Netherlands, final defense, 2009.

Fletcher, Mark, “The nuts and bolts of the UK kit car movement, 1949-2009: An ecological analysis” (committee member). Durham Business School, UK, final defense, June 16, 2011.

Kasbekar, Chirag, “Essays on the Impact of the Geographic Concentration of Industries on Competition and Knowledge Spillovers” (co-chair). Goizueta Business School (Organizations & Management), Emory University, final defense, August 27, 2013.

Jung Yeon Lee, “The Impact of Internal Coupling Structure and Environmental Scarcity on Business Group Performance (chair). Goizueta Business School (Organizations & Management), Emory University, final defense, April 3, 2014

RESEARCH PROGRAM

Theoretical emphasis

Organizational sociology

Substantive research topics

Industry evolution

Specialist or small firm strategies

Organizational change and its consequences

Strategic choice as a diffusion process

Networks within and among organizations

Market entry, technological innovation, and competition

CURRENT RESEARCH ACTIVITY

Career networks and mobility among NFL coaches: 1985-2012 (with Chris Rider, Andreas Schwab, and James Wade)

Managerial mobility and organizational performance in the U.S. wine industry (with Heather Haveman)

Diffusion of alternative route teacher certification laws (with Jennifer Nelson)

Job precariousness and economic conditions (with Anne-Kathrin Kronberg and Christopher Rider)

KEY WORK IN PROGRESS

Papers under review

“Why do product strategies differ across countries? Evidence from the worldwide floppy disk drive industry, 1970-1998.” (with David J. McKendrick and James B. Wade).

“The impact of organizational prototypes and industry clusters on the fates of Northern Bavarian (Franconian) breweries.” (With Nikolaus Beck, James B. Wade, and Filippo C. Wezel).

“Structure at work: The division of labor in U.S. wineries, 1940-1989.” (with Heather A. Haveman and Eric B. Johnson).

Working papers

“Incremental and radical innovation by U.S. automobile manufacturers, 1885-1981: An ecological perspective.” (with Tai-Young Kim and Albert C.Y. Teo).

“Diffusion and agency in the construction of institutional environments: The adoption and repeal of state prohibition regulations in the United States 1850-1918” (with James B. Wade).

“Networks in organizational populations: The impact of extra-network organizations on firm performance.” (with Glenn Hoetker and Will Mitchell).

“Organizational experience, external shocks and failure in the U.S. brewing industry: 1633-1995” (with Glen Dowell and Brad Killaly).

PUBLICATIONS

Refereed papers

- “Resource partitioning and the organizational dynamics of ‘fringe banking’ ” (with Giacomo Negro, and Fabiana Visentin). *American Sociological Review*, 79: 680–704, 2014
- “The diffusion of firm divestment from Burma.” (with Sarah Soule and Lazlo Tihanyi). *Strategic Management Journal*, 35: 1032–1052, 2014
- “Balancing the skill sets of founders: Implications for the quality of organizational outputs.” (with Giacomo Negro and Peter W. Roberts). *Strategic Organization*, 11: 35-55, 2013.
- “International subsidiary management and environmental constraints: The case for indigenization.” (with Laszlo Tihanyi and Sarah Soule). *Advances in International Management*, 25: 373-397, 2012.
- “They just fade away: Mortality in the U.S. venture capital industry.” (with Chris Rider). *Industrial and Corporate Change*, 21: 151-185, 2012.
- “Evaluative schemas and the mediating role of critics.” (with Greta Hsu and Peter W. Roberts). *Organization Science*, 23: 83-97, 2012.
- “Crossing a Categorical Boundary: The Implications of Switching from Non-Kosher Wine Production in the Israeli Wine Market.” (With Peter Roberts and Tal Simons). *Research in the Sociology of Organizations*, 31: 153-173, 2010.
- “Open Borders? Immigration in Open Source Projects.” (With Christian Bird, Alex Gourley, Prem Devanbu and Greta Hsu), *MSR 2007: Proceedings of the Fourth international Workshop on Mining Software Repositories* (May 20 - 26, 2007). International Conference on Software Engineering. IEEE Computer Society, Washington, DC, 6. DOI= <http://dx.doi.org/10.1109/MSR.2007.23>
- “Modularity and the Impact of Buyer-supplier Relationships on the Survival of Suppliers.” (with Glenn Hoetker and Will Mitchell, *Management Science*, 53: 178-191, 2007.
- “Entry Timing, Exploration and Firm Survival in the Early U.S. Bicycle Industry.” (with Glen Dowell). *Strategic Management Journal*, 27: 1159-1182, 2006.
- “Mining Email Social Networks.” (With Christian Bird, Alex Gourley, Prem Devanbu and Michael Gertz), *MSR 2006: Proceedings of the 2006 international workshop on Mining software repositories*, 2006: 137-143. New York, NY: ACM Press
- “Mining Email Social Networks in Posgres.” (With Christian Bird, Alex Gourley, Prem Devanbu and Michael Gertz), *MSR 2006: Proceedings of the 2006 international workshop on Mining software repositories*, 2006: 185-186. New York, NY: ACM Press.
- “Framing Interorganizational Network Change: A Network Inertia Perspective.” (with Tai-Young Kim and Hongseok Oh). *Academy of Management Review*, 31: 704-720, 2006.
- “Turnover Events, Vicarious Information and the Reduced Likelihood of Outlet-level Exit among Small Multi-unit Organizations.” (with Arturs Kalnins and Will Mitchell). *Organization Science*, 17: 118-131, 2006.
- “Organizational Processes of Resource Partitioning.” (With Glenn R. Carroll and Stanislav Dobrev), *Research in Organizational Behavior*, 24: 1-40, 2002.

- "Pretty Pictures and Ugly Scenes: Political and Technological Maneuvers in High Definition Television" (with Glen Dowell and James B. Wade). In Paul Ingram and Brian Silverman (Eds.), *Advances in Strategic Management*, 18: 97-133, 2002.
- "Theorie der Ressourcenteilung in der Organisationsökologie" (with Glenn R. Carroll and Stanislav Dobrev). *Kölner Zeitschrift für Soziologie und Sozialpsychologie*, 42: 381-413, 2002.
- "Resource-Partitioning and the Evolution of Specialist Organizations: The Role of Location and Identity in the U.S. Wine Industry." *Academy of Management Journal*, 44: 1169-1185, 2001.
- "Post-acquisition Resource Redeployment and Asset Divestiture: An Evolutionary View" (with Laurence Capron and Will Mitchell). *Strategic Management Journal*, 22: 817-844, 2001.
- "Why the Microbrewery Movement? Organizational Dynamics of Resource Partitioning in the American Brewing Industry after Prohibition" (with Glenn R. Carroll). *American Journal of Sociology*, 106: 715-762, 2000.
- "Racing and Back-peddaling into the Future: New Product Introduction and Organizational Mortality in the US Bicycle Industry, 1880-1918" (with Glen Dowell). *Organization Studies*, 21: 405-431, 2000.
- "Social Movement Theory and the Evolution of New Organizational Forms" (with James B. Wade). *Academy of Management Best Paper Proceedings 1999*.
- "Normative and Resource Flow Consequences of Local Regulations in the American Brewing Industry, 1845-1918" (with James B. Wade and Michael S. Saxon). *Administrative Science Quarterly*, 43: 905-935, 1998.
- "Organizational Evolution in an Interorganizational Environment: Vertical, Competitor, and Community-level Influences on Supplier Expansion to Foreign Markets." (with Xavier Martin and Will Mitchell). *Administrative Science Quarterly*, 43: 566-601, 1998.
- "Entry into New Market Segments in Mature Industries: Endogenous and Exogenous Segmentation in the U.S. Brewing Industry." *Strategic Management Journal*, 19: 389-404, 1998.
- "Asset Divestiture after Business Acquisitions: Failure or Reconfiguration?" (with Laurence Capron and Will Mitchell). *Academy of Management Best Paper Proceedings 1998*.
- "The Underemphasized Role of Established Firms as the Sources of Major Innovations." (with David Methé and Will Mitchell). *Industrial and Corporate Change*, 5: 1181-1203, Telecommunications Policy Issue, 1996.
- "Environmental Conditions at Founding and Organizational Mortality: A Trial-by-Fire Model." *Academy of Management Journal*, 39: 1350-1377, 1996.
- "Interorganizational Evolution: Pairwise, Population, and Community Effects on Corporate International Expansion" (with Xavier Martin and Will Mitchell). In J. Bernard Keys and Lloyd N. Dosier (Eds.), *Academy of Management Best Paper Proceedings 1996*: 234-238.
- "The Proliferation of Specialist Organizations in the American Wine Industry: 1941-1990." *Administrative Science Quarterly*, 40: 653-680, 1995.
- "Recreating and Extending Japanese Automobile Buyer-Supplier Links in North America." (with Xavier Martin and Will Mitchell). *Strategic Management Journal* 16: 589-619, 1995.

- "Recreating and Extending Buyer-Supplier Links Following International Expansion". (with Xavier Martin and Will Mitchell). In Paul Shrivastava, Ann Huff, and Jane Dutton, (Eds.), *Advances in Strategic Management*, Volume 10B: 47-72, Greenwich, CT: JAI Press Inc, 1994.
- "Brewery und Brauerei: The Organizational Ecology of Brewing." (with Glenn R. Carroll, Peter Preisendörfer, and Gabriele Wiedenmayer). *Organization Studies* 14 (2): 155-188, 1993.
- "The Organizational Ecology of Strategic Groups in the Brewing Industry from 1975 to 1990." (with Glenn R. Carroll). *Industrial and Corporate Change* 1: 65-97, 1992. See also "On Theory, Breweries, and Strategic Groups (A Reply to Tremblay)." (with Glenn R. Carroll). *Industrial and Corporate Change* 2: 99-106, 1993.
- "Density-Dependent Organizational Evolution in the American Brewing Industry from 1633-1988." (with Glenn R. Carroll). *Acta Sociologica* 34: 155-175, 1991.
- "Cosmetic, Speculative, and Adaptive Organizational Change in the Wine Industry: A Longitudinal Study." (with Jacques Delacroix). *Administrative Science Quarterly* 36: 631-661, 1991.
- "Differentiation Within an Organizational Population: Additional Evidence from the Wine Industry." (with Jacques Delacroix). *Academy of Management Journal* 34: 679-692, 1991.
- "Does the Pattern of Density Dependence in Organizational Mortality Rates Vary Across Levels of Analysis? Evidence from the German Brewing Industry." (with Gabriele Wiedenmayer). *Social Science Research* 20: 45-73, 1991.
- "Karrieren in Organisationen: Eine ökologische Perspektive." (with Glenn R. Carroll and Heather A. Haveman). *Kölner Zeitschrift für Soziologie und Sozialpsychologie* 31: 146-178, 1990.
- "Density Dependence Versus Population Dynamics: An Ecological Study of Failings in the California Wine Industry." (with Jacques Delacroix and Michael E. Solt). *American Sociological Review* 54: 245-262, 1989.
- Chapters in Books and Edited Volumes**
- "Institutional Environment" (with James B. Wade). Palgrave Encyclopedia of Strategic Management. Forthcoming.
- "Modeling international expansion." (with Xavier Martin and Laszlo Tihanyi). In David J. Ketchen Jr., and Donald D. Bergh (eds.), *Research Methodology in Strategy and Management*, 4: 101-117, 2007.
- "Theoretical Research Programs in International Business." In Gabriel R. G. Benito and Henrich Greve (eds.), *Progress in International Business Research*, 1: 27-33, 2007.
- "Social Movement Theory and the Evolution of New Organizational Forms." (with James B. Wade). In Claudia B. Schoonhoven and Elaine Romanelli (eds.), *The Entrepreneurship Dynamic: Origins of Entrepreneurship and the Evolution of Industries*, Stanford University Press, 286-313, 2001.
- "Recreating and Extending Japanese Automobile Buyer-Supplier Links in North America." (with Xavier Martin and Will Mitchell). In Bernard Yeung and Joanne Oxley (ed.), *Structural Change, Industrial Location and Competitiveness*. Cheltenham, UK: Edward Elgar, 1998.

“The Underemphasized Role of Diversifying Entrants and Industry Incumbents as the Sources of Major Innovations.” (with David Methé and Will Mitchell). In Howard Thomas, Don O’ Neal, and Raul Alvarado (eds.), *Strategic Discovery: Competing in New Arenas* (Papers from the 15th International Conference of the Strategic Management Society, held in Mexico City, October 15-18, 1995). New York: John Wiley & Sons: 99-116, 1997.

"Beer Brewers." (with Glenn R. Carroll). In Glenn R. Carroll and Michael T. Hannan, (Eds.), *Organizations in Industry: Strategy, Structure, and Selection*. New York: Oxford University Press, 223-243, 1995.

"Careers in Organizations: An Ecological Perspective." (with Glenn R. Carroll and Heather A. Haveman). In David L. Featherman, Richard M. Lerner, and Marion Perlmutter (Eds.), *Life-Span Development and Behavior*, Volume 11. Hillsdale, NJ: Lawrence Erlbaum Associates, 111-144, 1992.

Book reviews

Book Review – The Red Queen Among Organizations (by William P. Barnett, Princeton University Press, Princeton, NJ, 2008). *Administrative Science Quarterly*, 54: 689-691.

Book Review -- Evolutionary Dynamics of Organizations (edited by Joel A. C. Baum and Jitendra V. Singh, Oxford University Press, New York, 1994). *Administrative Science Quarterly*, 41: 543-550, 1996.

Book Review (with Xavier Martin and Will Mitchell) -- Beyond Mass Production: The Japanese System and its Transfer to the U.S. (by Martin Kenney and Richard Florida, Oxford University Press, New York, 1993). *Academy of Management Review*, 19: 600-604, 1994.

CONFERENCE PRESENTATIONS

“A Diffusion Study of Alternate Route Teacher Certification Laws by State.” (with Jennifer L. Nelson). To be presented at the 2014 Sociology of Education Conference, February 21-23, 2014, Asilomar Conference Center, Pacific Grove, California.

“Job precariousness and economic conditions: Which employees are most vulnerable?” (With Anne-Kathrin Kronberg and Christopher Rider). Presented at 6th Annual People and Organizations Conference The Wharton School of the University of Pennsylvania, Philadelphia, October 4-5, 2013. To be presented at the 30th EGOS Colloquium, Rotterdam, Netherlands, July 3-5, 2014.

“Market partitioning and the organizational dynamics of ‘fringe banking’ in the United States, 1994-2008.” (with Giacomo Negro, and Fabiana Visentin). Presented at the 71st Annual Meeting of the Academy of Management, Boston, August 3-7, 2012.

“External shock, coupling structure, and performance: A longitudinal study of Korean business groups (1998-2007).” (With Jung Lee). Presented at the 70th Annual Meeting of the Academy of Management, San Antonio, August 12-16, 2011.

“Changes in Record Company Affiliations and the Market Performance of Music Artists.” (with Giacomo Negro). Presented at the 26th Colloquium of the European Group for Organizational Studies, Lisbon, Portugal, July 1-3, 2010.

- “Employment affiliation networks and career mobility among NFL coaching staff 1985 -2008.” (with James B. Wade and Andreas Schwab). Presented at the 69th Annual Meeting of the Academy of Management, Montreal, August 6-10 and at the 26th Colloquium of the European Group for Organizational Studies, Lisbon, Portugal, July 1-3, 2010.
- “Founders' role purity and the aesthetics-commerce tradeoff: Owning or cooking in Toronto restaurants.” (with Peter W. Roberts and Giacomo Negro). Presented at the 2nd Annual Conference of the American Association of Wine Economists, Portland, August 14-16, 2008.
- “The diffusion of firm divestment from Burma, 1996-2002.” (With Sarah Soule and Lazlo Tihanyi). Presented at the 66th Annual Meeting of the Academy of Management, Philadelphia, August 3-8, 2007.
- “Structure at work: The division of labor in U.S. wineries, 1940-1989.” (With Heather A. Haveman and Eric B. Johnson). Presented at the 66th Annual Meeting of the Academy of Management, Philadelphia, August 3-8, 2007. Presented at the 107th Annual Meeting of the American Sociological Association, August 11-14, 2007. Presented at the 2nd Annual Conference of the American Association of Wine Economists, Portland, August 14-16, 2008.
- “The indigenization of international subsidiary management.” (with Laszlo Tihanyi and Sarah Soule). Presented at the 65th Annual Meeting of the Academy of Management, Atlanta, August 11-16, 2006.
- “Product strategy and industrial leadership: Firm and country effects in the worldwide floppy disk drive industry.” (with David McKendrick and James B. Wade). Presented at the 22nd Colloquium of the European Group for Organizational Studies, Bergen, Norway, July 6-8, 2006. To be presented at the 66th Annual Meeting of the Academy of Management, Philadelphia, August 3-8, 2007.
- “Research programs in international business.” Keynote panel presentation at the 31st Annual Conference of the European International Business Academy, Oslo, Norway, December 10-13, 2005.
- “Social movement organizational outcomes.” (with Sarah Soule and Laszlo Tihanyi). Presented at the 64th Annual Meeting of the Academy of Management, Honolulu, August 5-10, 2005 (Best OMT Division Symposium Award).
- “Networks in organizational populations: The impact of extra-network organizations on firm performance.” (with Glenn Hoetker and Will Mitchell). Presented at the 63rd Annual Meeting of the Academy of Management, New Orleans, August 6-11, 2004.
- “Organizational performance and career mobility.” (with James B. Wade and Andreas Schwab). Presented at the 20th Colloquium of the European Group for Organizational Studies, Ljubljana, Slovenia, July 1-3, 2004.
- “Diffusion and Agency in the Construction of Institutional Environments: The Adoption and Repeal of State Prohibition Regulations in the United States 1850-1918” (with James B. Wade). Presented at the 19th Colloquium of the European Group for Organizational Studies, Copenhagen, Denmark, July 3-5, 2003. Presented at the Annual Meeting of the Academy of Management, New Orleans, August 6-11, 2004 (Best OMT Division Symposium Award), APROS 11 conference, Melbourne, Australia, December 4-7, 2005.
- “Ecological Views on Technological Change.” (with Glen Dowell). Presented at the 9th Annual Organization Science Winter Conference, Steamboat Springs, Colorado, February, 2003.

- “Internal Organizational Change and the Disbanding Rates of Minnesota Women’s Christian Temperance Unions 1878-1938” (with James B. Wade). Presented at the 18th Colloquium of the European Group for Organizational Studies, Barcelona, Spain, July 4-6, 2002.
- “Exploration and Firm Survival in the Early U.S. Bicycle Industry.” (with Glen Dowell). Presented at the 18th Colloquium of the European Group for Organizational Studies, Barcelona, Spain, July 4-6, 2002.
- “Pretty Pictures and Ugly Scenes: Political and Technological Maneuvers in High Definition Television” (with Glen Dowell and James B. Wade). Presented at the 2nd Davis Conference on Qualitative Research, March 29-31, 2002; and the Michigan conference on Social Movements and Organization Theory, May 10-11, 2002
- “Organizational Processes of Resource Partitioning.” (with Glenn R. Carroll and Stanislav Dobrev). Presented at the 8th Annual Organization Science Winter Conference, Steamboat Springs, Colorado, February, 2002.
- “Network Characteristics and Business Survival: The Case of U.S. Automobile Component Suppliers.” (with Glenn Hoetker and Will Mitchell). Presented at the 59th Annual Meeting of the Academy of Management, Toronto, Canada, August 4-9, 2000.
- “Proximity, Vicarious Learning, and the Location of New Outlets in the Texas Drug Store Market, 1990-1998.” (with Arturs T. Kalnins). Presented at the 59th Annual Meeting of the Academy of Management, Toronto, Canada, August 4-9, 2000.
- “Exploration, Exploitation, and Firm Survival in the Early U.S. Bicycle Industry.” (with Glen Dowell). Presented at the 58th Annual Meeting of the Academy of Management, Chicago, Illinois, August 6-11, 1999; and at the 19th Annual International Strategic Management Society Conference, Berlin, Germany, October 3-6, 1999.
- “The Impact of Buyer Status and Supplier Autonomy on Supplier Survival in Stable and Dynamic Networks.” (with Glenn Hoetker and Will Mitchell). Presented at the 58th Annual Meeting of the Academy of Management, Chicago, Illinois, August 6-11, 1999; and at the 19th Annual International Strategic Management Society Conference, Berlin, Germany, October 3-6, 1999.
- “Social Movement Theory and the Evolution of New Organizational Forms.” (with James B. Wade). Presented at the 58th Annual Meeting of the Academy of Management, Chicago, Illinois, August 6-11, 1999.
- “Why the Microbrewery Movement? Organizational Dynamics of Resource Partitioning in the American Brewing Industry after Prohibition” (with Glenn R. Carroll). Presented at the 14th Colloquium of the European Group for Organizational Studies, Maastricht, The Netherlands, July 9-11, 1998.
- “Product Line Changes and Firm Survival in the U.S. Bicycle Industry, 1890-1918” (with Glen Dowell). Presented at the 14th Colloquium of the European Group for Organizational Studies, Maastricht, The Netherlands, July 9-11, 1998; and at the 57th Annual Meeting of the Academy of Management, San Diego, California, August 9-12, 1998.
- “Semi-endogenous Recombination: Asset Divestiture after Post-acquisition Resource Redeployment” (with Laurence Capron and Will Mitchell). Presented at the 14th Colloquium of the European Group for Organizational Studies, Maastricht, The Netherlands, July 9-11, 1998; at the 57th Annual Meeting of the Academy of Management, San Diego, California, August 9-12, 1998; and at the 18th Annual International Strategic Management Society Conference, Orlando, Florida, November 1-4, 1998

- "Resource-Partitioning and the Evolution of Specialist Organizations in the American Wine Industry." Presented at the 2nd Annual Stanford Strategic Management Conference, Stanford, California, February 20-21, 1998.
- "Organizational Experience, External Shocks and Failure in the U.S. Brewing Industry: 1633-1995" (with Brad Killaly). Presented at the 57th Annual Meeting of the Academy of Management, Boston, Massachusetts, August 10-13, 1997.
- "Interorganizational Evolution: The Effect of Buyer, Competitor, and Community Expansion on Supplier Expansion to Foreign Markets" (with Xavier Martin and Will Mitchell). Presented at the 56th Annual Meeting of the Academy of Management, Cincinnati, Ohio, August 11-14, 1996.
- "The Unanticipated Effects of Environmental Legislation on the Commercial Banking Industry" (with Glen Dowell). Presented at ASAC 96, the Annual Conference of the Administrative Sciences Association of Canada, Montreal, Canada, May, 1996.
- "The Underemphasized Role of Established Firms as the Sources of Major Innovations." (with Will Mitchell and David Methe). Presented at the 15th Annual International Conference of the Strategic Management Society, Mexico City, October, 1995; at the CEMS Graduate Conference, University of St. Gallen, Switzerland, February 1996; at the 2nd Annual Conference of the Consortium for Research on Telecommunications Policy, Northwestern University, Evanston, Illinois, May, 1996; and at INFORMS, Atlanta, November 1996.
- "The Unanticipated Consequences of Local Regulations in the American Brewing Industry, 1845-1918." (with James B. Wade and Michael S. Saxon). Presented at the 55th Annual Meeting of the Academy of Management, Vancouver, Canada, August, 1995.
- "Networks, Founding Conditions and Imprinting Processes: Examining the Process of Organizational Foundings." (with Nancy Rothbard and Daniel Denison). Presented at the 54th Annual Meeting of the Academy of Management, Dallas, Texas, August, 1994.
- "Factors Influencing When Component Suppliers Will Establish Foreign Manufacturing Facilities: Firm-Specific, Pairwise, and Network Effects on Expansion to Canada and the U.S.A. by Japanese Automobile Component Manufacturers." (with Xavier Martin and Will Mitchell). Presented at the 54th Annual Meeting of the Academy of Management, Dallas, Texas, August, 1994.
- "Rebuilding Toothpick Houses: Recreating and Extending Buyer-Supplier Links after Setting up Foreign Manufacturing Facilities." (with Xavier Martin and Will Mitchell). Presented at the 13th Annual International Conference of the Strategic Management Society, Chicago, Illinois, September, 1993.
- "Resource-Partitioning and Strategic Groups in the American Wine Industry." Presented at the 53rd Annual Meeting of the Academy of Management, Atlanta, Georgia, August, 1993.
- "The Emergence of New Organizational Forms in Mature Industries." Presented at the 51st Annual Meeting of the Academy of Management, Miami, Florida, August, 1991.
- "The Organizational Ecology of Strategic Groups in the Brewing Industry from 1975 to 1988." (with Glenn R. Carroll). Presented at the 49th Annual Meeting of the Academy of Management, Washington, D.C., August, 1989.

"Density Dependence among American Breweries With an Extension to Strategic Groups." (with Glenn R. Carroll).
Presented at the Nova Conference on Strategic Management, University of Alberta, Edmonton, October, 1988.

"Selection and Differentiation in an Organizational Population: The Case of the Wine Industry." (with Jacques Delacroix). Presented at the 48th Annual Meeting of the Academy of Management, Anaheim, California, August, 1988.

"Organizational Dynamics and Density Dependence in the California Wine Industry 1940-85: A Research Note." (with Jacques Delacroix). Presented at the Stanford University Conference on Organizations at Asilomar, May, 1987.